

# GLOBAL TRADE GROUP

## *International Counseling Program*



Our services will get you up and running in the global marketplace...

**ONLY WHAT YOU NEED,  
EXACTLY WHEN YOU NEED IT!**



Northeast Ohio  
**GLOBAL  
TRADE  
GROUP**  
A Division of NEOTEC

**Your Global Trade  
Solutions Provider**

### **YOUR NEEDS:**

- Your company needs guidance with preparing export paperwork.
- You need help determining if your product requires an export license or special approvals to be sold in another country.
- You are unsure how to determine if your product qualifies for NAFTA or other Free Trade Agreements.
- You have employees who need training in export documentation and compliance.
- You would like to have an experienced, staffed international department, but can't afford one.

### **OUR SOLUTIONS:**

NEOTEC's Global Trade Group (GTG) is staffed by senior international professionals who assist companies in all realms of doing business overseas — from basic export procedures to long-term, tailored global trade programs.

Our **International Counseling Program** offers affordable services to help you implement your international orders regardless of your experience level. This program is particularly useful if you are unsure about U.S. export regulations or if you need spot assistance with international trade topics and procedures including—but not limited to—those shown below.

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- **Export compliance** • **Export classification** • **International agreements**
  - **International logistics** • **Incoterms** • **Dual-use products**
  - **Letters of credit** • **Distributor/agent selection** • **Embargoed countries**
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### **HOW IT WORKS:**

Assistance is provided in person, telephone, or e-mail by our experienced international professionals. We will work with your staff to answer questions and provide you with the information needed to fulfill your international orders. **Purchase blocks of hours and use them as needed! Price quoted based on scope of work.** You get only the services you need, exactly when you need them.

- ▶ **No contracts, no expiration dates.**
- ▶ **Travel time and simple e-mail inquiries not counted against block of hours purchased.**
- ▶ **Blocks can be billed in up to three monthly installments by adding a \$30 administrative fee per payment.\***

\*Monthly usage cannot exceed number of hours purchased.

### **INTERESTED?**

Contact John Senese, VP, International Operations  
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[www.neotec.org](http://www.neotec.org)

 **NORTHEAST OHIO**  
Trade & Economic Consortium  
**Connecting Northeast Ohio to the World**