

# EXPORT ASSISTANCE

*you can rely on*

from *BASIC* export needs to  
*IN-DEPTH*, dedicated global trade support



## GLOBAL TRADE GROUP

**Professional. Experienced. Affordable. The one stop for all your global development needs.**

Working side by side with your staff, Global Trade Group can help your organization understand **what** needs to be done to export your products, and **how** to get it done, regardless of your experience level. Are you staffed to carry out international activities in-house, but lack the training to implement them? Or do you prefer to focus on your core business activities and outsource the rest? Either way, we can help!

**CUSTOMIZED FOR YOUR EXPORT NEEDS.** Our services are customized to provide you with only the level of support you need, for as long as you need it.

We can help you develop the internal skills to do things on your own—or you can retain GTG as your “virtual” international department so you can have access to our expertise on an as-needed basis for the long term. This has proven to be an affordable option for many of our GTG clients, enabling their staff to implement the skills we have helped them develop, while outsourcing other activities to Global Trade Group that would require a higher level of experience or staffing numbers. No matter your needs, we are happy to assist you on **your** terms. Contact GTG for details today.

**Dozens of satisfied clients!**  
**Let us give you the support you need to export successfully**

### OUR SERVICES INCLUDE:

- ▶ Export compliance
- ▶ Export classification
- ▶ International agreements
- ▶ International logistics
- ▶ Incoterms®
- ▶ Dual-use products
- ▶ Letters of credit
- ▶ Distributor/agent selection
- ▶ Embargoed countries
- ▶ Attorney/client privilege\*

\* in partnership with local law firms

### HOW IT WORKS

Assistance is provided in person, telephone, or e-mail by our experienced international professionals. Spot services can be purchased in blocks of hours which can be used as needed and without expiration dates. Long-term projects are quoted based on the scope of work and the resources required. Organizations interested in having access to a “virtual” international department can also purchase blocks of hours and use them to address specific issues or questions as they come up.

GTG’s services provide a **variable cost** solution to help you comply with international requirements while mitigating the impact of inevitable business cycles.

Contact John Senese, VP, International Operations,  
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Northeast Ohio  
**GLOBAL  
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Trade & Economic Consortium